

A well-established network of extraordinary experts for strategic sourcing and market development

A boutique consultancy for digitalization, comprehensive solutions, and a sustainable future. We are strategic partners, project managers, implementation specialists and effective communicators.



OUTSIDE-IN PERSPECTIVE SPECIAL OFFER



Procurement consulting



Sales Go-To Market advisory

FIXED PRICE, DELIVERY WITHIN 1-2 WEEKS



**NEW
SALES LEADS**

100

firms in up to 4 city region
result incl. contact person

&



**MATERIAL PRICE
BENCHMARKING**

10

commodities, 3 currencies
result incl. EUR/USD

+



**NEW
BUYING OFFERS**

2

Local + Abroad
result incl. comparison

7'500 € excl. VAT

Optional
2'500 € excl. VAT

Additional Support Services on demand available, **Speak with us**

What we would need from you:

SALES LEADS

Select your industry codes

1

<https://nacev2.com/en>

Example: click in manufacturing
Afterwards: Look at the codes
We need the code: AB.XY

Send us your product description

2

Please provide us a short description and/or product flyer so that we know what you are offering to the market and what we have to look for. Just that we identify the right leads.

Select 4-city regions

3

Please provide us the city regions. We are able to provide you informations from around the globe. Enclosed a link to an overview of the largest city regions:

www.citymayors.com/statistics/urban_2020_1.html

MATERIAL PRICE BENCHMARKING

Select 1 of 7 commodity groups

A

- Metals & Minerals
- Transport
- Energy
- Food & Beverages
- Plastics / Chemicals
- Textiles
- Labour

Select up to 10 commodities in the pre selected commodity group.

B

in total up to 2000 commodities available over the 7 commodity groups as of today. All with the historical and up-to-date purchasing price data from the exchanges/sellers (updated on a monthly basis)

Send your current proposals (we sign NDA, if required)

C

We prepare based on your current offerings the benchmarking also against you current offers, analyse it and show you the saving potential through to supplier changes in your value chain.

TWO NEW BUYING PROPOSALS

Define with us the countries or best countries for delivery

I

Please talk with us and we discuss the optimal approach with you based on your needs.

Sign with us a declaration of authorization and we can start

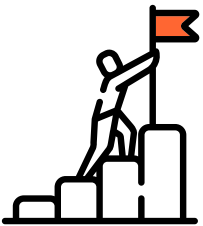
II

We need this document to show the negotiation partner that we are able to act on your behalf and we can receive the proposal for you. Of course we are not allowed to order and sign anything on your behalf.

Provide us a contact person which whom we can discuss milestones

III

In case of "specific" questions we need probably to answer, we need a key contact from you for us. We would like to ensure a good result for your with excellent savings. 2 proposals to your fingertips.



WE DELIVER A WELL PREPARED & DETAILED RESULT PRESENTATION!

Powered by Titan MIS

Want to hear more about our approach and to discuss a tailored approach for your specific needs?

Contact Us – We would love to hear from you!